

VAI NOW OFFERING CLOUD-BASED EDI PLATFORM FOR EFFICIENT TRANSACTION PROCESSING

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VAI, a leading ERP software developer, announced that it has partnered with Infocon Systems, a provider of electronic data interchange (EDI) solutions and services. With this partnership, VAI can offer its S2K customers a standardized method of exchanging electronic business documents with a fully managed, easy to use, cloud-based platform that can be integrated into core business applications. This partnership eliminates the need for manual data-entry, creating a more productive workflow.

According to the announcement, the Infocon EDI solution is an electronic exchange of business documents including, but not limited to, purchase orders, invoices, and shipment notices. Users can quickly deploy new EDI trading partners, while layering proven integration into VAI's S2K Enterprise platform. The Infocon solution offers an agile integration

throughout S2K Enterprise, which equates to faster order-to-cash cycles, reduced errors, and a higher level of customer service.

"Infocon supports every market segment that VAI supports, allowing us to enable any EDI trading partner, any industry, and any integration," said Maggie Kelleher, Director of Business Development at VAI. "S2K customers have been looking for a solution that expedites business cycles, improves document accuracy, and increases transaction visibility, and Infocon provides all of that and more in an easy and affordable platform. With its cloud-based EDI Infrastructure, our customers can concentrate on running their core business, which is exactly what we're here to help them do."

VAI customers can purchase Infocon for a monthly subscription payment, eliminating the typical

hefty license and maintenance fees. Infocon also offers 24/7/365 support for all customers, enabling businesses to reallocate resources that used to be dedicated to EDI support to other business-critical functions.

"We have a robust support team who monitors every transaction around the clock, and this has been a key driver for many customers," said Kush Nijhawan, Infocon Systems' Vice President. "In addition to our support, our solution offers a host of benefits for VAI's customers, all in a very simple integration with the S2K ERP platform. We have an easy-to-use EDI Web Portal which takes about an hour to train new users. By outsourcing EDI, most technology executives realize that they can significantly reduce in-house resource costs, and operate smoothly and effortlessly."

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